

#### Cycle view of the study programme

		B1	Or	Th	Pr	Au	Cr
<b>Compulsory courses (B1 : 60Cr)</b>							
<b>Module: General management</b>							
GTFE0015-1	<i>Final Work</i> - COLLÉGIALITÉ	B1	TA	-	-	-	<b>16</b>
GEST1097-1	<i>Workshop in People Management</i> - <i>Change management</i> - Vincent PIEDBOEUF - <i>Management by objectives</i> - Fabrice DE ZANET, JeanLouis PIRE	B1	Q2 15 15	- - -	- - -	- - -	<b>5</b>
INFO9019-1	<i>Business Analytics</i> (english language) - Asmaa HAMICH	B1	Q2	30	-	-	<b>5</b>
GEST0009-1	<i>Business Simulation</i> - Anne BILS, Louis ESCH, Wilfried NIESSEN	B1	Q2	-	-	-	<b>3</b>
GEST1093-1	<i>Entrepreneurship</i> - Julien PAESCHEN	B1	Q2	30	-	-	<b>5</b>
DROI7004-1	<i>Indirect corporate taxation</i> - Vincent SEPULCHRE	B1	Q2	20	-	-	<b>3</b>
ECON2313-1	<i>Macroeconomics</i> (english language) - Lionel ARTIGE	B1	Q2	30	-	-	<b>5</b>
INFO2040-1	<i>Management Information Systems</i> - André BLAVIER	B1	Q1	30	-	-	<b>5</b>
MARK8001-1	<i>Digital marketing</i> - Laurence DESSART, Benoît RONDEUX - Suppl : Benoît RONDEUX	B1	Q2	24	-	-	<b>4</b>
FINA0070-2	<i>Finance and insurance principles</i> - John PIETQUIN	B1	Q1	30	-	-	<b>5</b>
GEST7088-1	<i>Strategy and performance management</i> - Anne CHANTEUX, Anne CHANTEUX, Nathalie CRUTZEN	B1	Q2	25	-	-	<b>4</b>

#### Additional ECTS Master in management (evening classes)

##### Optional courses (B0 : 60Cr)

Each student's programme will be determined by the Jury depending on their prior education; it consists of 60 course credits essentially from those offered below (exemptions of up to 15 credits may be granted if the student can demonstrate in their application that they have acquired the harmonisation levels required in their previous course): (B0 : 60Cr)

FINA9018-1	<i>Analytical accounting and budget management</i> - Anne CHANTEUX	B0	Q2	30	-	-	<b>5</b>
DROI0908-1	<i>Law and businesses</i> - Jacques DEFER	B0	Q1	30	-	-	<b>5</b>
MATH0109-1	<i>Mathematics</i> - Marie BARATTO, Bernard FORTZ	B0	Q1	45	-	-	<b>6</b>
DROI7003-1	<i>Direct corporate taxation</i> - Isabelle BRÉVIERE	B0	Q2	30	5	-	<b>5</b>
FINA0072-1	<i>Analysis of financial statements</i> - Grégory GONZALEZ RODRIGUEZ	B0	Q1	30	-	-	<b>5</b>
STAT0068-1	<i>Statistics (night classes)</i> - Bernard LEJEUNE - Suppl : Elodie ETIENNE	B0	Q2	30	6	-	<b>5</b>
GEST0093-1	<i>Operations and quality management</i> - Thierry PIRONET	B0	Q2	30	-	-	<b>5</b>
GRHO0010-2	<i>Human resources management</i> - Frédéric NAEDENOEN	B0	Q1	30	-	-	<b>5</b>
MARK0012-1	<i>Basics of marketing</i> - AnneChristine CADIAT, Cécile DELCOURT, Laurence DESSART - Suppl : AnneChristine CADIAT, Charlotte FERRARA	B0	Q1	30	-	-	<b>5</b>
GEST3061-1	<i>Skills workshops</i> - David HOMBURG	B0	Q2	-	-	-	<b>4</b>
LANG9917-1	<i>English for management (level 3) - part 1</i> - Kevin NOIROUX	B0	TA	30	-	-	<b>3</b>
LANG9918-1	<i>English for management (level 3) - part 2</i> - Kevin NOIROUX	B0	TA	30	-	-	<b>3</b>
GEST7081-1	<i>Preparation of final dissertation</i> - <i>Preparing the scientific approach</i> - Nadia STEILS	B0	Q2	-	15	-	<b>4</b>

	- <i>Methodology in management sciences</i> - Nadia STEILS			15	-	-		
GEST6004-1	<i>Sustainable development and corporate social responsibility</i> - Pierre BUFFET	B0	Q2	15	-	-		<b>3</b>
FINA9019-1	<i>Key concepts in general accounting</i> - Anne BILS	B0	Q1	18	-	-		<b>3</b>